### VALUATION & ADVISORY



# Retail & Regional Malls

Our unmatched Retail & Regional Malls platform boasts extensive expertise across super-regional malls, regional malls, lifestyle centers, power centers, community centers, neighborhood centers and single-tenant properties.

Our MAI-designated valuers can tap into our in-house retail brokerage platform, dedicated mall research staff and proprietary regional mall database to anticipate trends and provide comprehensive analysis.

Our team provides valuations, feasibility studies and market studies as well as rent, expense and leasehold analyses for existing and proposed retail properties, whether department stores, big-box stores, shopping centers, theme/festival centers or mixed-use developments. We have completed assignments of every size for owners, investors, developers, corporations and public agencies.

We take an individualized approach to valuation, combining value analysis with an overview of specialized business operations—such as store sales, tenant reimbursement structures and a close assessment of dynamics between retailers and consumers—to account for every detail of the asset.

Subcategories:

Super-Regional/ Regional Malls Outlet Centers Lifestyle Centers Community Centers Power Centers Neighborhood Centers Department Stores Big-Box Stores High Street Retail Net Leased Properties

### ABOUT NEWMARK

## We transform untapped potential into limitless opportunity.

At Newmark, we don't just adapt to what our partners need—we adapt to what the future demands. Our integrated platform delivers seamlessly connected services tailored to every type of client, from owners to occupiers, investors to founders, and growing startups to leading companies. We think outside of boxes, buildings and business lines, delivering a global perspective and a nimble approach. From reimagining spaces to engineering solutions, we have the vision to see what's next and the tenacity to get there first.

### CONTACT

### John Mackris, MAI, MRICS, CCIM

Senior Managing Director Specialty Practice Co-Leader – Retail & Regional Malls

t 312-224-3206 john.mackris@nmrk.com

Jay F. Booth, MAI, CRE Regional Managing Director Specialty Practice Co-Leader –

Retail & Regional Malls t 503-753-6575 jay.booth@nmrk.com

nmrk.com/valuation

