



# Multifamily

Whether garden-style or high-rise, student housing or lifestyle center, our Multifamily specialty practice combines on-the-ground knowledge and industry-leading expertise on a wide array of multifamily types.

Our team takes a comprehensive view that considers rental income in conjunction with real estate assets, offering a consultative approach.

Tapping into Newmark's integrated platform, our Multifamily specialty practice delivers valuation reports and analyses with integrity and vision. This empowers our clients to make educated decisions with more diverse and innovative options in an increasingly competitive market.

We also meet the requirements of government agencies and government-sponsored entities that provide financing for multifamily properties. Our team is now one of the largest providers of appraisals to top multifamily lenders, Fannie Mae, Freddie Mac, and private and public equities and funds.

*Our Multifamily platform service offerings include:*

<b>Estimates of Market Value</b>	<b>Financial Reporting</b>	<b>Market/Feasibility Studies</b>
<b>FASB Reports</b>	<b>Market Analysis</b>	<b>Property Tax Appeals</b>

*Subcategories:*

<b>High-Rise</b>	<b>Garden-Style</b>	<b>Student Housing</b>
<b>Mid-Rise</b>	<b>Condominiums</b>	<b>Land/Development</b>
<b>Low-Rise</b>	<b>Cooperatives</b>	

## ABOUT NEWMARK

**We transform untapped potential into limitless opportunity.**

At Newmark, we don't just adapt to what our partners need—we adapt to what the future demands. Our integrated platform delivers seamlessly connected services tailored to every type of client, from owners to occupiers, investors to founders, and growing startups to leading companies. We think outside of boxes, buildings and business lines, delivering a global perspective and a nimble approach. From reimagining spaces to engineering solutions, we have the vision to see what's next and the tenacity to get there first.

## CONTACT

**Raymond Higgins**  
*Senior Managing Director*  
*Specialty Practice Co-Leader - Multifamily*  
t 470-481-0740  
raymond.higgins@nrmk.com

**Clay Roth, MAI**  
*Executive Vice President*  
*Specialty Practice Co-Leader - Multifamily*  
t 713-425-5431  
clay.roth@nrmk.com

**Matt Victor**  
*Senior Managing Director*  
*Specialty Practice Co-Leader - Multifamily*  
t 914-443-2969  
matt.victor@nrmk.com