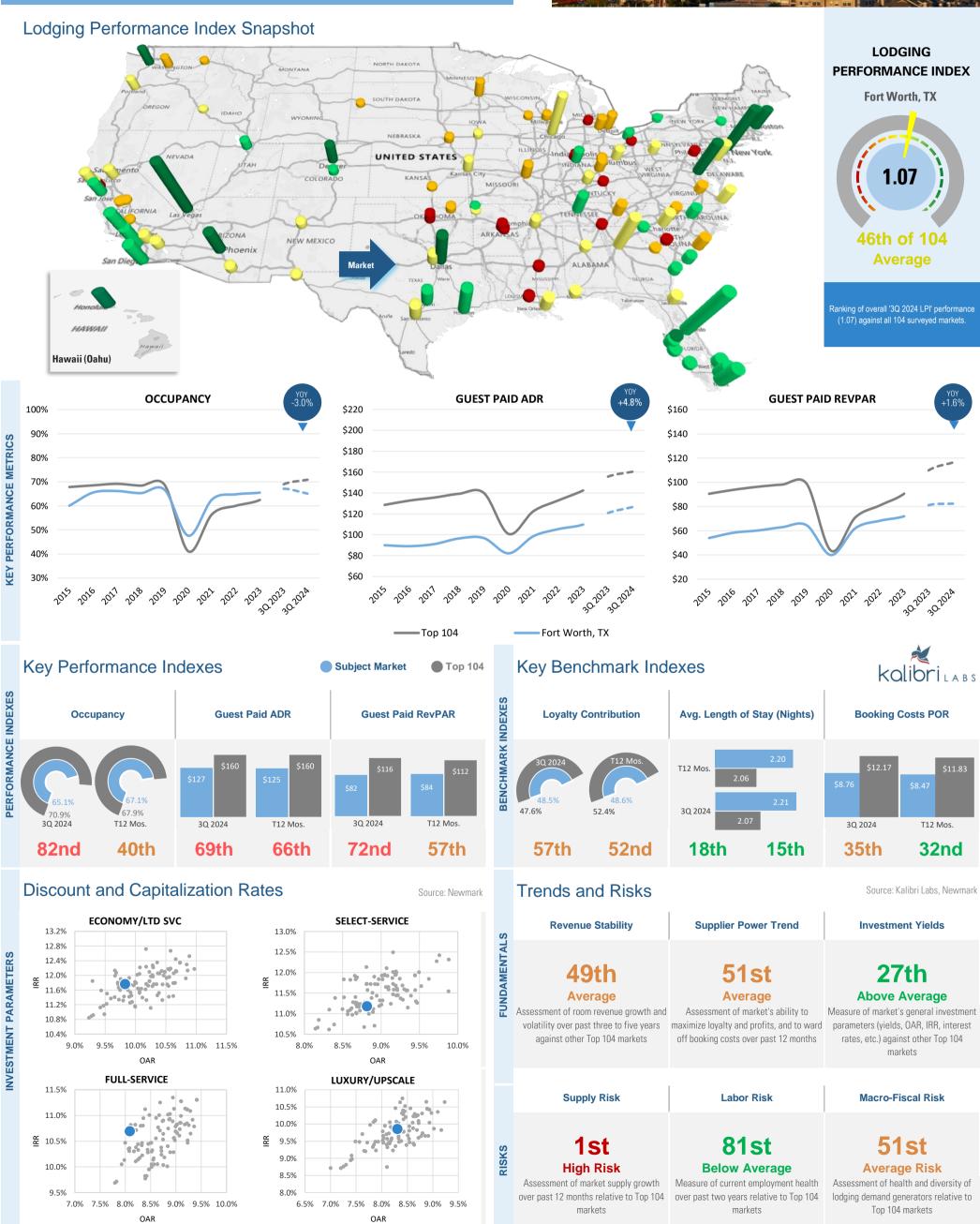
VALUATION & ADVISORY | HOSPITALITY, GAMING & LEISURE HOTEL MARKET NSIGHTS REPORT

# 3Q 2024 FORT WORTH, TX





### Location



### **Quick Facts**

### Jurisdictional Information

Source: US Census Bureau, Municipal Name: Fort Worth Dept. of Labor Statistics County: Denton County, Johnson County, Parker County, and others Texas State

Geo Coordinates (market center): 32.78152, -97.34675

### **Major Hotel Demand Generators**

AMR/American Airlines | Lockheed Martin | Texas Health Resources | NAS - Fort Worth - JRB | Arlington ISD | University of Texas at Arlington | JPS Health Network | Cook Children's Health Care System | Tarrant County College | Alcon Laboratories Inc. | Bell Helicopter Textron | BNSF Railway | General Motors | GM Financial | Fidelity | JPMorgan Chase | Kelden Companies | Hickman Companies | Novartis | Range Resources Corp.

### **Metrics and Ranking**

Population (hotel market area) Income per Capita Feeder Group Size Feeder Group Earnings Total Market Hotel Revenues

### Measurement

1,988,406 \$57,309 90.7 Persons PSR \$5,199,461 PSR \$980.5 million

### Rankings

24th of 104 (Above Average) 24th of 104 (Above Average) 73rd of 104 (Below Average) 83rd of 104 (Below Average) 42nd of 104 (Average)

### **Key Performance Metrics**

Key Performa	ance Met	rics							D	ata provided by:	kalibrilabs
YEAR		<b>Guest Paid</b>		CO	PE	<b>Booking Cost</b>	ADR COPE	Loyalty	Avg Length of	Supply	Performance
ENDING	Occ %	ADR	RevPAR	ADR	RevPAR	POR	%	%	Stay Nights	Rooms	Index (LPI)
2015	60.0%	\$89.94	\$53.98	\$83.77	\$50.27	\$6.17	93.1%	38.4%	2.37	26,530	0.96
2016	65.5%	\$89.04	\$58.35	\$82.61	\$54.14	\$6.43	92.8%	38.5%	2.43	26,560	1.06
2017	66.2%	\$91.02	\$60.21	\$83.93	\$55.52	\$7.09	92.2%	41.9%	2.37	27,410	1.00
2018	65.3%	\$96.45	\$62.96	\$89.04	\$58.12	\$7.42	92.3%	45.3%	2.36	28,330	1.16
2019	66.6%	\$96.82	\$64.53	\$89.32	\$59.53	\$7.50	92.3%	50.3%	2.27	28,890	0.97
2020	47.6%	\$82.22	\$39.93	\$76.93	\$36.58	\$5.29	93.6%	39.0%	2.47	29,700	1.14
2021	62.7%	\$98.64	\$62.13	\$91.98	\$57.68	\$6.66	93.2%	40.8%	2.36	30,810	1.11
2022	64.8%	\$105.40	\$68.23	\$98.34	\$63.71	\$7.06	93.3%	41.6%	2.34	30,990	1.12
2023	65.5%	\$109.79	\$71.97	\$102.53	\$67.14	\$7.26	93.4%	42.3%	2.32	31,110	1.18
CAGR: 2015 thru 2023	1.1%	2.5%	3.7%	2.6%	3.7%	2.1%	0.0%	1.2%	-0.3%	2.0%	2.7%
30 2023	67.1%	\$120.83	\$81.09	\$112.60	\$75.57	\$8.23	93.2%	47.3%	2.22	32,440	1.16
30 2024	65.1%	\$126.60	\$82.39	\$117.84	\$76.69	\$8.76	93.1%	48.5%	2.21	34,580	1.07

### KI CII KA CI

No	otable Metrics				
	OAR: Full-Service	Latest-Quarter Average Length of Stay	Latest-Quarter Average Length of Stay		
HIGHEST	9th Highly Favorable Fort Worth, TX posted favorable OAR metrics in the full-service segment (8.1%)	18th Above Average The market boasted strong latest-quarter average length of stay (2.21 Nights)	18th Above Average The market also boasted strong latest–quarter average length of stay (2.21 Nights)		
	Feeder Group Earnings per sold room	Latest-Quarter Occupancy	Feeder Group Size		
_	83rd	82nd	<b>73rd</b>		

**Below Average** 

The market exhibited weak

latest-quarter occupancy (65.1%)

T12-Month Rooms Supply Growth

STRONGEST

## Last Soft

rooms supply growth over the last 12

# **Notable Trends**

Fort Worth, TX has benefited from low

short-term historical supply growth

(3.8%)

Short-Term Historical Supply General Economy Reverence Growth 3rd 3rd **Very Strong** 

# **Very Strong**

The market enjoyed strong general economic reverence (per-capita unemployment, GDP and other indicators)

## short-term historical Guest Paid ADR growth (4.0%)

Short-Term Historical Guest Paid

ADR Growth

28th

**Above Average** 

The market also exhibited strong

Long-Term Historical Supply Growth

Fort Worth, TX: Expansion Stage

months (6.6%)

# **102**nd

The market has been hindered by high We note this area has been burdened by high long-term historical supply growth (3.2%)

## Short-Term Historical Average Length of Stay Growth

# 96th

Soft

Fort Worth, TX also exhibited weak short-term historical average length of stay growth (-0.8%)

# Market Performance Stage

**Below Average** 

This market has low feeder group

earnings per sold room (\$5,199,461)



The Fort Worth, TX market is currently in the 'Expansion' stage of the performance cycle. In this stage, hotels perform adequately, contributing to a resilient economy that has fully exited from the pandemic environment. Displacement demand is high, new hotel supply is feasible (despite barriers normally being high), and the overall economy is expanding. Example markets in this stage include Anaheim, CA; Atlanta, GA; and Austin, TX.

Absorption

**TOP 10 BRANDS** 

In the 'Regeneration' stage, hotels and the underlying economy are underperforming. The highest and best uses of hotel assets are still being challenged by lingering pandemic impacts, oversupply, weak economic indicators, and/or poor corporate contribution. Hotel investors look for opportunities to either exit or regenerate demand. Example markets in this stage include Cincinnati, OH; Detroit, MI; and Knoxville, TN.

In the 'Ignition' stage, hotels typically perform adequately for operators to enjoy positive returns, with confidence the economy will remain fully performance locally is ign FL; and New Orleans, LA. economy will remain fully recovered from the pandemic. While the regional economy continues to recover, strong hotel performance locally is igniting expansion in certain key sectors. Example markets in this stage include Baltimore, MD; Miami,

In the 'Absorption' stage, hotels are underperforming but in an economy with resilience and confidence the economy will shed any lingering pandemic impacts, presenting upside for CRE. Barriers to entry are high and the market hosts little or no new supply, allowing for the existing stock of rooms to be absorbed. Example markets in this stage include Minneapolis, MN;; and

## **Industry Observations**

**Business Cycle:** Employment Growth (2 yr): Risk Exposure (402 US markets): Key Industry Notes:

12th Percentile: Below Average

High housing affordability Central Southwest location Low costs of doing business Military procurement industry Some cyclical volatility in industries Moody's Rating Aaa

**Below Average** 

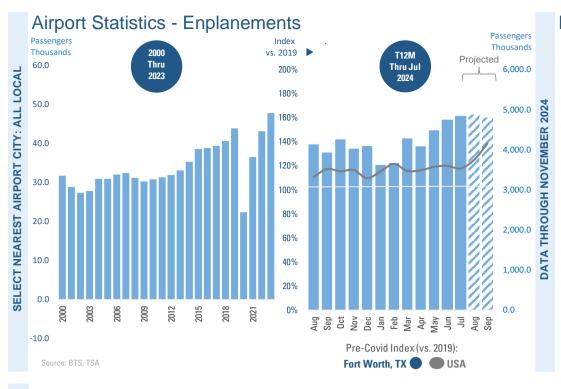
Fort Worth, TX also required a large

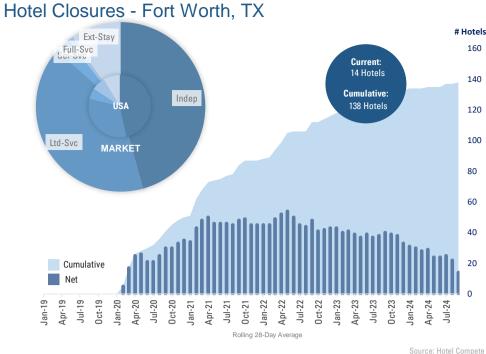
feeder group size (90.73 Persons)

Long-term investment grade, Prime-1 short-term outlook

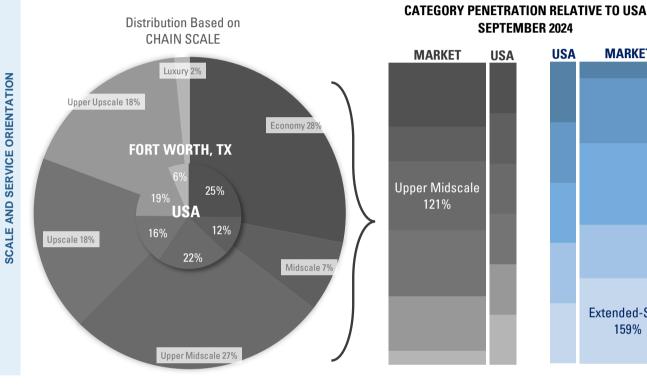
**Investment Grade** 

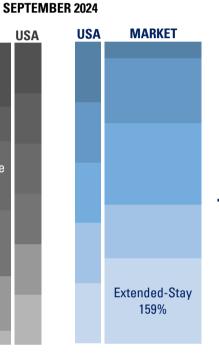
Hampton Inn (1,510) La Quinta (1.480) Holiday Inn Exp. (1,305) Motel 6 (1,234) Courtyard (1,175) Fairfield Inn (11) Fairfield Inn (985) Super 8 (9) Holiday Inn (970) **Top 10 Top 10** Brands by # of Brands by # of Hilton Garden Inn (895) Hotels Rooms Quality Inn (796) Hyatt Place (762) Homewood Suites (7)

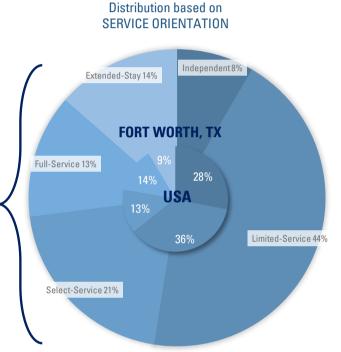


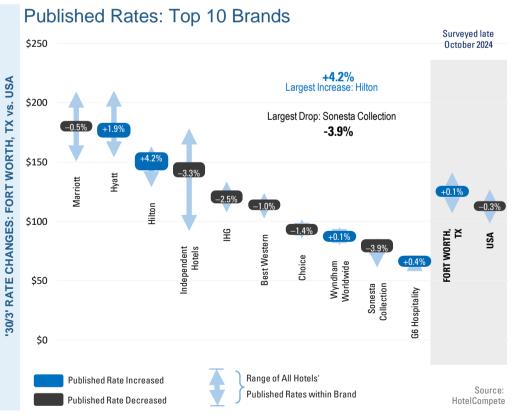


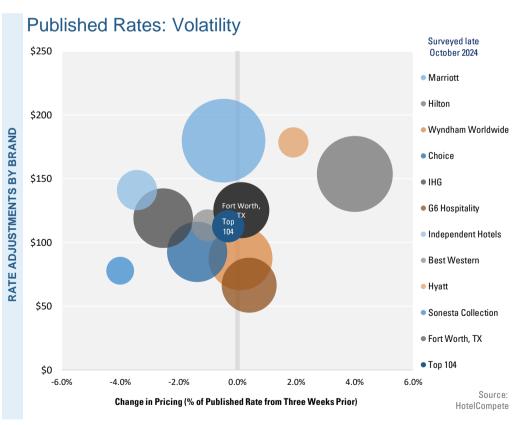
## Scale and Service Distribution: Fort Worth, TX

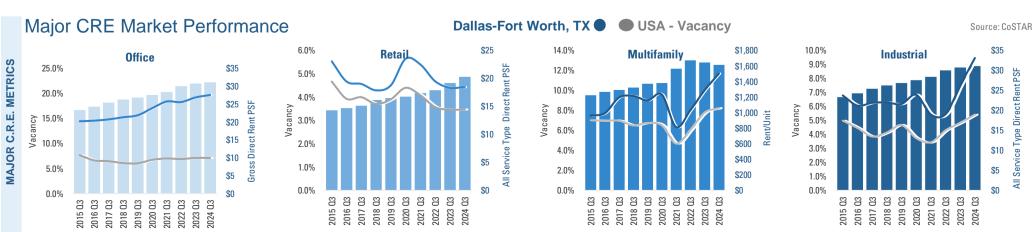




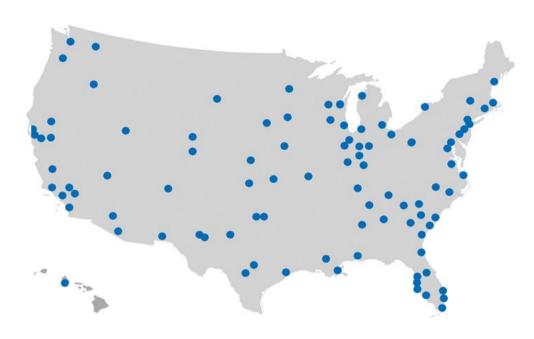








# Nsights Hotel Market Reports Coverage



Albany, NY Albuquerque, NM Anaheim, CA Arkansas State Area, AR Atlanta, GA Augusta, GA Bakersfield, CA Baltimore, MD Baton Rouge, LA Bentonville AR Birmingham, AL Boise City, ID Boston, MA Buffalo, NY Charleston, SC Charlotte, NC Chattanooga, TN Chicago, IL Cincinnati, OH Cleveland, OH Colorado Springs, CO Columbia, SC Columbus, OH Dallas, TX

Denver, CO Des Moines, IA Detroit, MI El Paso, TX Fayetteville, AR Fort Lauderdale, FL Fort Myers, FL Fort Worth, TX Fresno, CA Greensboro, NC Greenville SC Harrisburg, PA Hartford, CT Houston, TX Indiana North Area, IN Indiana South Area, IN Indianapolis, IN Jackson, MS Jacksonville, FL Kansas City, MO Knoxville, TN Las Vegas, NV (Non-Strip) Lexington, KY Little Rock, AR Los Angeles, CA

Madison, WI Memphis, TN Miami, FL Michigan North Area, MI Michigan South Area, MI Milwaukee, WI Minneapolis, MN Mobile, AL Myrtle Beach, SC Nashville, TN New Brunswick, NJ New Orleans, LA New York, NY Newark, NJ Oahu Island, HI (Branded) Oakland, CA Odessa-Midland, TX Oklahoma City, OK Omaha, NE Orlando, FL (Non-Disney) Palm Desert, CA Philadelphia, PA Phoenix, AZ Pittsburgh, PA Portland, ME

Raleigh, NC Rapid City, SD Richmond, VA Sacramento, CA Saint Louis, MO Saint Petersburg, FL Salt Lake City, U7 San Antonio, TX San Bernardino, CA San Diego, CA San Francisco, CA San Joaquin Valley, CA San Jose, CA Sarasota, FL Savannah, GA Seattle, WA Spokane, WA Tampa, FL Tucson, AZ Tulsa, OK Virginia Beach, VA Washington State Area, WA Washington, DC West Palm Beach, FL Wichita, KS

\*Customized market reports available upon request

# Hospitality, Gaming & Leisure

Our Hospitality, Gaming & Leisure practice is focused exclusively on providing superior valuation and consulting services for a broad range of hotels, casinos and leisure properties. Our team takes a holistic, consultative approach that goes far beyond the physical asset, analyzing every aspect of a property's business and real estate operations to identify all areas of value for owners and investors.

Our Hospitality, Gaming & Leisure platform has experience in valuation assignments and market analysis for properties including:

Hotels and Resorts

Gaming Facilities

Stadiums, Sports & Entertainment Facilities Conference, Expo and Convention Centers

**Golf Courses** 

**Marinas** 

Ski and Village Resorts

Water Parks, Amusement Parks and Attractions

Our core disciplines and expert subject areas include:

### **Economic Impact**

We empower owners and operators to maximize economic incentives and advise government entities on the impact of incentives on a community or development.

### Litigation

Our experts bring a strategic perspective and hands-on approach, exceeding the depth and scope of typical litigation services every time.

### Feasibility

We take feasibility studies to the next level, combining market knowledge with expert economic impact analysis and acumen in cash-on-cash, ROI and other metrics.

### Portfolio Analytics

We bring industry averages and trends to bear on traditional analytics, ensuring comprehensive due diligence.

### Financial Reporting

Our seamless approach to fulfilling clients' financial reporting requirements means no outside assistance is needed.

### **Property Tax**

We understand every aspect of a property's operations, allowing us to craft advanced tax strategies.

### **ABOUT NEWMARK**

We transform untapped potential into limitless opportunity.

At Newmark, we don't just adapt to what our partners need—we adapt to what the future demands. Our integrated platform delivers seamlessly connected services tailored to every type of client, from owners to occupiers, investors to founders, and growing startups to leading companies. We think outside of boxes, buildings and business lines, delivering a global perspective and a nimble approach. From reimagining spaces to engineering solutions, we have the vision to see what's next and the tenacity to get there first.

# FOR INFORMATION CONTACT: Bryan Younge MAI, ASA, FRICS

Executive Vice President, Valuation & Advisory, Specialty Practice Leader – Hospitality, Gaming & Leisure

m 773-263-4544

bryan.younge@nmrk.com

## **CONTACT: SOUTH US MARKETS**

FOR MORE INFORMATION

Chris Remund, MAI

Senior Vice President
Hospitality, Gaming & Leisure
NEWMARK VALUATION & ADVISORY
South US Markets
t 737-263-0343
chris.remund@nmrk.com

Bryan Younge, MAI, ASA, FRICS

Senior Managing Director
Practice Leader - Hospitality, Gaming & Leisure
NEWMARK VALUATION & ADVISORY
Americas

M 773.263.4544 bryan.younge@nmrk.com

## MARKET DISCLAIMERS

COPYRIGHT INFORMATION

© 2024 by Newmark. All information contained in this publication is derived from sources that are deemed to be reliable. However, Newmark has not verified any such information, and the same constitutes the statements and representations only of the source thereof, and not of Newmark. Any recipient of this publication should independently verify such information and all other information that may be material to any decision that recipient may make in response to this publication and should consult with professionals of the recipient's choice regarding all aspects of that decision, including its legal, financial, and tax aspects and implications. Any recipient of this publication may not, without the prior written approval of Newmark, distribute, disseminate, publish, transmit, copy, broadcast, upload, download, or in any other way reproduce this publication or any of the information it contains.