

GLOBAL CORPORATE SERVICES



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Newmark Knight Frank's Global Corporate Services is an integrated global platform that provides seamless, beginning-to-end corporate services solutions to clients on an international level.

Recognized as a leading outsourcing provider in the International Association of Outsourcing Professionals' annual Top 100 list, Newmark Knight Frank's Global Corporate Services oversees operations for all global accounts, ensuring consistently high levels of service for clients worldwide.

Our Global Corporate Services model combines strategy and execution within a unified team. This integrated platform is crucial to the effective optimization of clients' internal corporate real estate functions. Our approach has proven that by developing strategies with a clear understanding of the execution phase, and then managing the implementation of those strategies from beginning to end, we can achieve optimal results for our clients.

BENEFITS OF WORKING WITH OUR GLOBAL CORPORATE SERVICES TEAM

Our professionals take the time to listen to and understand the needs of your business. By combining strategic consultancy with practical implementation services, we seek to reduce occupancy costs, increase efficiency and maximize the value of your real estate.



REGIONAL AND GLOBAL

Our senior leadership teams have both a regional and global outlook.



MEASURABLE CLEAR GOALS

We proactively measure clear goals and objectives with you, ensuring the highest levels of quality and consistency in service.



TECHNOLOGY, RESEARCH AND TOOLS

Our market-leading technology, research capabilities and analytical tools support effective and efficient decision-making.



INTEGRATED SERVICES

Newmark Knight Frank's Global Corporate Services employs a seamless approach to clients' global requirements. From strategy to execution, our integrated service model utilizes the strength of Newmark Knight Frank's extensive range of services to provide each client with customized solutions that are optimal at every phase.

ACCOUNT MANAGEMENT

Our experienced global account teams provide service for hundreds of corporate clients, coordinating every services from transactions to facility management. A key benefit to our clients is Newmark Knight Frank's approach to account management, which combines strategy and execution within a unified team.

LEASE ADMINISTRATION

Newmark Knight Frank has administered leases for over 50 years and currently provides lease administration services to over 160 clients with more than 20,000 leases. Our professionals have cross-functional backgrounds in property management, accounting, corporate real estate and real estate law, which ensure lease compliance while identifying potential risks and opportunities for savings.

TECHNOLOGY SERVICES

The right technology can enable business operations to better advise on an organization's assets and real estate control strategy. Newmark Knight Frank offers technology solutions that transform raw data into manageable data assets, drive analytics and inform strategic decision-making. We have built our VISION technology platform as an integrator, providing strategy, technology, workflow coordination and service delivery under a single platform to drive results. Newmark Knight Frank's VISION technology is a pre-configured solution incorporating best practices and Integrated Workplace Management Systems (IWMS) technology. VISION presents a new business model capable of reducing costs and improving functionality with little to no risk. This pre-configured, pre-integrated, hosted solution is implemented quickly and provides a scalable product to enable CRE organizations to grow and add value to their companies overnight.

TRANSACTION MANAGEMENT

As one of the largest full-service real estate advisory firms in the world, Newmark Knight Frank has extensive expertise meeting any kind of transaction requirement. Our approach to managing transactions is the most comprehensive methodology available in the marketplace. We offer a process that is scalable, repeatable and measurable for each client and can be executed in any market.

CONSULTING SERVICES

Newmark Knight Frank's Consulting services reach far beyond real estate decision support and into the value chain of an organization setting the stage for organizations to realize meaningful change and bottom-line value generation. We integrate best-in-class tools, proven methodologies, industry-leading technology and data-supported analytics to deliver impactful, measurable solutions to the complex challenges facing businesses today. Our specialty areas include Asset Strategy, Data Management and Analytics, Global Enterprise Optimization, Operations Excellence, and Workplace Strategy.

PROGRAM AND PROJECT MANAGEMENT

Through our program and project management practice, Newmark Knight Frank successfully coordinates the overall process of managing our clients' real estate portfolio needs.

Our role is that of integrator and facilitator, ensuring that all disciplines, stakeholders, consultants, advisors, vendors and contractors are working together in a seamless process, from managing the flow of data to holding all project team members accountable to timelines, quality of work and budget.

FACILITIES MANAGEMENT

Newmark Knight Frank has a global property and facility management portfolio of over 532 million square feet that covers countries on six continents and manages hundreds of vendors worldwide.

Our portfolio includes office, industrial and retail locations, mission critical data centers, call centers, corporate headquarters, urban towers, landmark buildings and suburban campuses. Through constant innovation and the introduction of process efficiencies, we drive down operating costs without compromising building integrity or tenant satisfaction.



**NEW YORK
HEADQUARTERS**
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NORTH AMERICA

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MIDDLE EAST

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United Arab Emirates